

Gerry's

Integration
Xperts

Gerry's

The Company



Gerry's offers a wide range of Ground handling services to scheduled and non-scheduled airlines, working as the market leaders for a decade now. It has emerged as a leading business enterprise – with a team of over 1500 employees and 54 offices nationwide.



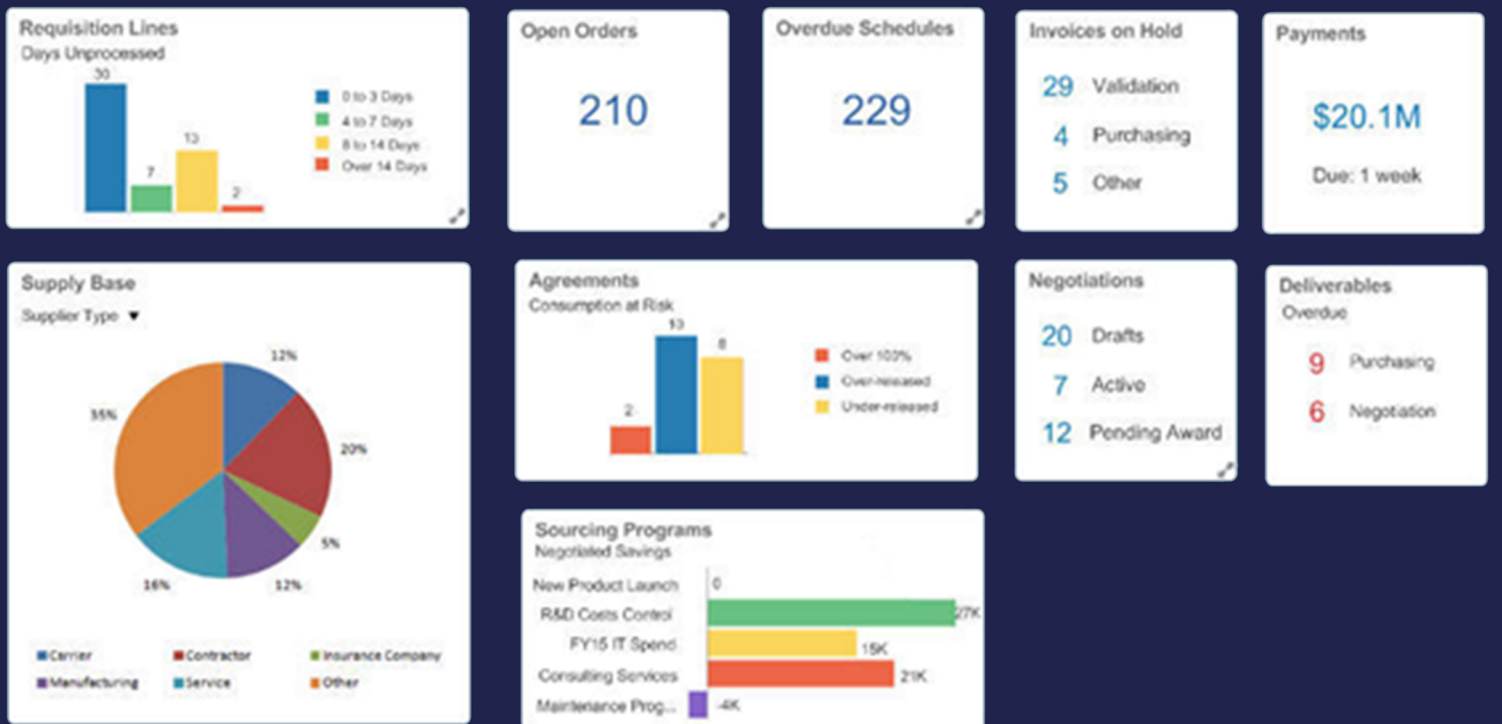
The Challenges

As the largest airline ground handling company with locations at 7 airports in Pakistan, **Gerry's** needed an Integrated System with streamlined operations, better insights of Financial, Supply Chain and Procurement, as well as the Revenue streams. Gerry's also wanted to improve visibility and operations by monitoring and managing all their locations.

The customer wanted to have a system having best practices and a system that can be implemented in the least possible time to enhance their business operations across all its locations. Since the company did not want to invest in infrastructure, the option of Oracle Cloud ERP was used for them. Business users had no understanding of automation and had poor data visibility.

Oracle Cloud Modules

ORACLE®
CLOUD



■ **FUSION
FINANCIAL
CLOUD**

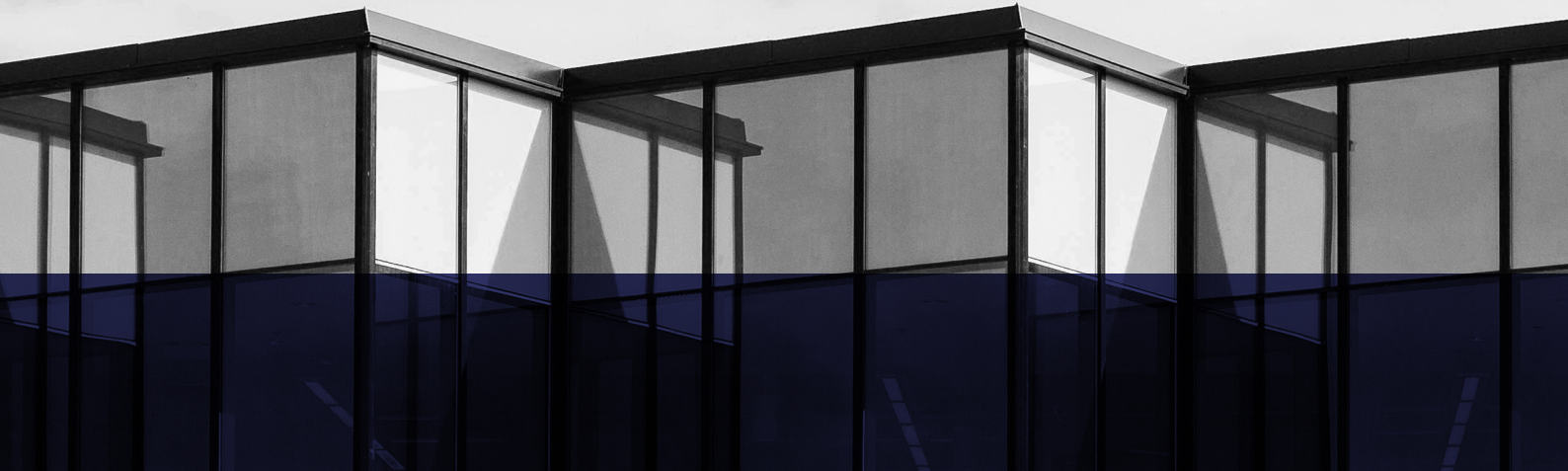
■ **FUSION
PURCHASING
CLOUD**

■ **SELF SERVICE
PROCUREMENT
CLOUD**

■ **FUSION INVENTORY
MANAGEMENT
CLOUD**

■ **CUSTOM BILLING APPLICATION AND INTEGRATION**

Implementation Methodology



Integration Xperts follows standard **OUM Implementation methodology** powered by Oracle Cloud Implementation Methodology as defined by Oracle in its best practices, together with IX's extensive industry experience gained on both local and international projects.

One of the biggest strengths of IX includes its pool of functional and technical consultants, that are amongst the pioneers of Oracle consultants in the region.

The Oracle Unified Method (OUM) is Oracle's standards-based method that enables the entire Enterprise Information Technology (IT) lifecycle, including support for the successful implementation of every Oracle product. And when it is Aligned with **Cloud Agile Implementation methodology**, it has a well-defined easy to follow framework for various activities, that are short, and well-structured implementation cycles. It has Iterative configurations and allows up to four modules per cycle. Multiple releases are also possible to accommodate incremental scope and/or timeline decisions.



Business Benefits

✓ Before this project the customer was running disparate applications without integration. This resulted in duplication of work. With **Oracle Fusion ERP** Implementation all functions were integrated with a single source of truth.

✓ Before going live on Oracle, it took 12-15 days for monthly closing. Now their closing time has drastically reduced to 2-3 days improving their overall **productivity**.



✓ **Custom Ground Handling Billing Application** is integrated, which has improved the overall billing and revenue accounting process.

- ✓ New Account Codes and Item coding structure has improved and eased the overall reporting as well as management of Accounts, Inventory, etc.
Now Gerry's team has all the data available 24X7 on a single click of a button using **Oracle BI**.
- ✓ The legacy application had no embedded workflows. Due to this, all approvals and reviews were managed out of the system manually. With **Oracle Fusion ERP**, all workflows are automated with complete trail and have drastically reduced the time for Purchase requisition and Purchase Order approvals. System enforced workflow has also enhanced system security.



INTEGRATIONXPERTS
COMPLEXITIES SIMPLIFIED