

Case  
Study

02

Tri-Angles  
Electronics

Integration  
Xperts



TRI ANGELS CO.  
ELECTRONICS



INTEGRATIONXPRTS  
COMPLEXITIES SIMPLIFIED



# The Company

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**Tri-Angle Electronics** is in a joint venture with Hisense China, which is amongst the top 5 home appliances manufacturer in the world. In Pakistan, they are manufacturing LED TV, Mobile Phones, and Home Appliances.



# The Challenges

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**The challenges** faced in this case were that the customers wanted to ameliorate the business operations from day 1 and wanted to make sure that minimalistic time was taken to carry out this task. Moreover, they did not want to invest much in infrastructure and they wanted a scalable system that could bolster business expansion.

Also, business users failed to fathom the importance of automation. The company decided to standardize on common cloud-based systems, processes, and shared services in order to increase efficiency, scale quickly, and ultimately move toward a unified identity.

# Oracle Cloud Modules



■ FUSION FINANCIALS CLOUD

■ FUSION PROCUREMENT CLOUD

■ FUSION ORDER MANAGEMENT CLOUD

■ INVENTORY CLOUD

■ PLANNING CENTRAL CLOUD

■ FUSION MANUFACTURING CLOUD

■ ANNUAL SUPPORT WITH ONSITE 3 CONSULTANTS



# Implementation Methodology

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**Integration Xperts** follows standard **OUM Implementation methodology** powered by Oracle Cloud Implementation Methodology as defined by Oracle in its best practices, together with IX's extensive industry experience gained on both local and international projects.

One of the biggest strengths of IX includes its pool of functional and technical consultants, that are amongst the pioneers of Oracle consultants in the region.

**The Oracle Unified Method (OUM)** is Oracle's standards-based method that enables the entire Enterprise Information Technology (IT) lifecycle, including support for the successful implementation of every Oracle product. And when it is Aligned with **Cloud Agile Implementation methodology**, it has a well-defined easy to follow framework for various activities, that are short, and well-structured implementation cycles. It has Iterative configurations and allows up to four modules per cycle. Multiple releases are also possible to accommodate incremental scope and/or timeline decisions.





# Business Benefits

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- ✓ Every **transaction** related to business was captured in the system from day 1 of the launch of the operation.
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- ✓ **Cloud application** enabled them to use built-in processes including complex operations of manufacturing



- ✓ Developing a **returns management system** integrated with **Cloud ERP** for their dealers which will provide visibility in real-time.

- ✓ Best practices and procedures were shared and adopted by the customer which enabled them for a **record-breaking launch** in less than 2 months.
- ✓ **Integration Xperts** signed a managed services contract for 2 years including implementation services, provide operational staff, and support services.
- ✓ This approach enabled them to **avoid teething issues** and system adoption was much smoother.
- ✓ System was implemented in just **60 days**.

